



Save the Date

ICC Austria

International Trade Finance Week

15 -19 May 2017, Vienna, Austria

12th Global Conference on Bank Guarantees

15 + 16 May 2017
Vienna, Austria

Case Studies on Bank Guarantees & Letters of Credit

17 May 2017
Vienna, Austria

11th Global Conference on Letters of Credit

18 + 19 May 2017
Vienna, Austria

Excellent networking opportunity with 500 leading L/C and Bank Guarantee experts from various sectors and 50 countries!

- **The new Chinese Law** on BGs
- Country Issues:
 - **India**
 - Italian **fideiussione**
- **URDG - influence on domestic laws & regulations**
 - China, Russia etc.
- **Hybrid Guarantees**
- Follow-up: **The new Standard Demand Guarantees Practice**
- Up-dates on Art 55 BRRD & Custom guarantees and Sanctions & Embargoes
- **EU perspectives on ISP98 vs. URDG vs. UCP600**

Difficult & unusual cases are presented from the bankers, corporates, traders, forwarders & insurance point of view

Please submit **your** own anonymized interesting or difficult cases to

e.treu@icc-austria.org

have them presented and discussed at the conference!

- **The ICC Global Survey:** Recent Trends and Data
- Country Issue: **India**
- SWIFT-MT 798 and FileAct
- **Reimbursement** – the essentials
- **Typo or discrepancy** – an evergreen
- **Stand-bys** - as payment instruments
- **Blockchain:** fad or future?
- Up-date on **Basel IV** & Sanctions & Embargoes
- Discuss the latest **ICC opinions** with the *ICC Technical Advisor Glenn Ransier*

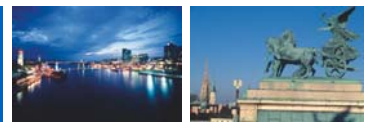
*Topics may be subject to change

Meet and discuss with the world's leading international experts:

Claude Cagnoncle, France; Andrea Hauptmann, Austria; Gabriele Katz, Germany; Vincent O'Brien, UAE; Glenn Ransier, USA; Bob Ronai, Australia; Christina Seierup, Denmark; Don Smith, USA; Stephen Tricks, UK; Hugo Verschoren, Belgium; and many more ...

For more information: www.tradefinanceweek.org

CDCS® and CSDG® holders
attending will earn CPD/PDU
points towards recertification.



Sponsored by:



SPEAKERS:

Claude Cagnoncle, President of CREDIMPEX France, the French association of Trade Finance Specialists. He delivers trainings on Documentary Credits, Standby L/Cs, Collections for both ICC France and the Paris Chamber of Commerce and Industry. He is a member of the ICC Banking Commission, the Commercial Law and Practice Commission and the Commission on Customs and Trade Facilitation;

Andrea Hauptmann, Senior Director, Raiffeisen Bank International AG, Austria; Chair and founding member ICC Task Force on Bank Guarantees; regular speaker at international conferences since 1991; member of the Executive Committee of ICC Banking Commission;

Gabriele Katz, (invited) Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

Vincent O'Brien, Leading Member, ICC Banking Commission; Chairman of ICC's Market Intelligence Group; Director of Electronic Business School International. Vin is a highly experienced practitioner of international trade finance with more than 20 years international trade banking experience.

Glenn Ransier, Global Standby and Demand Guarantee Product Manager, Wells Fargo, USA; Glenn is furthermore Technical Advisor of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for 32 years.

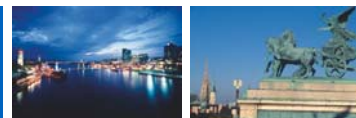
Bob Ronai, (invited) independent consultant; assisting exporters and importers; active member of ICC Australia's Banking Commission; author of numerous articles on export/ import for "Australian Small Business and Investing", "Dynamic Small Business", "Ragtrader", "Food Australia", "Daily Commercial News", "Australian Business Solutions";

Christina Elisabeth Seierup, Vice President, Trade Finance Operations, Danske Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989.

Don Smith, President, Global Trade Advisory, Ltd., USA. Chair of ICC-IFA drafting group for Uniform Rules for Forfeiting, member of the US delegation to the ICC Banking Commission since 1998, co-chair of the original International Standard Banking Practices (ISBP), Docdex Expert, former VP Trade Product Management Citibank NY, with over 40 years international banking experience;

Stephen Tricks, Lawyer, Consultant, Clyde & Co, London, UK since 1986, specialized in international trade and insurance. Clients include traders, banks, carriers, insurers. Member of ICC UK Banking Committee; Member of the Legal Committee and the Task Force on Bank Guarantees of the ICC Banking Commission; DocDex Expert;

Hugo Verschoren (invited), Senior Expert, Center of Excellence, Trade Finance Services, ING group Belgium. Regular training provider within ING and externally to corporates and banks related to all aspects of Trade Finance; Chair, ICC Banking Commission Netherlands; member of the BPO Educational Group, the Trade Finance Register Steering Group; the ICC Financial Crime Risk & Policy Group



International Trade Finance Conference Week 15 – 19 May 2017

RBI – Raiffeisen Bank International, Am Stadtpark 9, 1030 Vienna – Austria

Mail or Fax to:

ICC Austria – International Chamber of Commerce
Wiedner Hauptstrasse 57, 1040 Vienna-Austria

Mrs. Cennet Kacan
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Participant Information

Mr. Mrs.

Family Name: First Name:

Organisation / Company:

Address:

City, Postal code: Country:

Telephone: Fax:

E-Mail: Job Title / Position:

Invoice data

Organisation / Company:

VAT Number:*

Address:

City, Postal code: Country:

* Obligatory for invoicing participants from EU member states

Registration – closing date 28 April 2017

ICC CZ

	15 + 16 May 2017	17 May 2017	18 + 19 May 2017
I want to register for:	12th Global Conference on Bank Guarantees <input type="checkbox"/>	Case Studies on Letters of Credit and Bank Guarantees <input type="checkbox"/>	11th Global Conference on Letters of Credit <input type="checkbox"/>
Early Bird Fee registration received till 24 February and payment credited till 10 March 2017	EUR 790,-- (plus 20% VAT)	EUR 450,-- (plus 20% VAT)	EUR 790,-- (plus 20% VAT)
Regular Fee	EUR 990,-- (plus 20% VAT)	EUR 560,-- (plus 20% VAT)	EUR 990,-- (plus 20% VAT)

Package Prices: 4 or 5 days – 10% discount

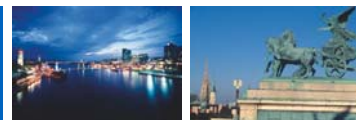
Please transfer the course fees after receipt of invoice free of charges for ICC Austria to:

UniCredit Bank Austria, Vienna - Austria

IBAN: AT88 1100 0016 4633 2500 / BIC/SWIFT: BKAUATWW

The package price will also apply if two (or more participants) from the same institute register at the same time for different conferences!

**Once confirmed by ICC Austria, your registration is legally binding! The regular fee shall be paid within two weeks from receipt of invoice-
in case of late registration verifiably before the Conference starts!**



Conference Materials

All conference materials will be made available electronically to registered participants [payment in total received] three days before the conference

electronic materials

In addition I would like to order

printed materials in a folder for EUR 25,-- *

* incl. VAT (Eur 20.83 + 20% VAT), price per conference/seminar – not available for Case Studies

Please note: No computers, no connection for power supply, no Internet access available at the conference venue.

Side Events – please register

Monday, 15 May 2017 directly following the conference (available only for conference participants)	Cocktail/Social event and Networking	<input type="checkbox"/> I will attend <input type="checkbox"/> I will not attend
Thursday, 18 May 2017 directly following the conference (available only for conference participants)	Cocktail/Social event and Networking	<input type="checkbox"/> I will attend <input type="checkbox"/> I will not attend

Visa information (only fill in if you need a visa)

Visa applications must be made at the Austrian embassy or consulate in your country of residence well in advance! It takes approx. 6 – 8 weeks to get the visa – please contact your local Austrian Embassy early on.

For visa letter please send us your passport details:

Full name

Passport number

Date of birth

Date of issue and expiry

Alternately, send us a copy of your passport.

Hotel information

After we receive your registration, you will get a confirmation in which you will also find a list of hotels close to the conference venue. We advise you to make your hotel reservations in one of the recommended hotels as soon as possible, as the demand in May is usually very high.

Cancellation Policy

A full refund will only be given for cancellations received up to 20 working days before the event.

Cancellations must be made in writing. Should you be unable to attend you can nominate a colleague as replacement.

.....
Date

.....
Signature