

## **Invitation to the seminar Digitalization of Trade Finance Current developments and trends in trade finance from IT solutions provider point of view**

- Date: 19. 6. 2017, 9:00 – 16:00
- Venue: ICC ČR, Florentinum (recepce A), Na Florenci 2116/15, Praha 1

IT solutions for trade finance products such as L/Cs, Bank Guarantees, Export and Import Finance; Digital documents; BPO; Supply Chain Finance.

In this digital era, the Trade Finance environment remains to be a paper intense process for most of its transactions. Specialised companies focus on enabling the transition towards a paperless environment within the Trade Finance business area. Digitizing documents around the physical supply chain, like the Bill of Lading, not only reduces risk and cost for corporates, but also make it easier for them to utilize these documents in Trade Finance transactions, i.e. within the Financial Supply Chain.

Seminar with a leading Foreign Speakers - The Seminar will be held in English with no interpretation!

### **Who should attend:**

This seminar will be of benefit to professionals working in bank's trade finance departments working with various trade finance products and instruments such as documentary credits, bank guarantees, export and import financing, etc. Bank IT specialists and relationship managers will gain an insight into practices in trade finance with focus on supply chain finance, IT solutions for trade finance, etc. The seminar will be also very valuable to business people active in trade finance.

### **Beneficial for:**

- bankers in trade finance departments with working experience,
- IT specialists, relationship managers,
- exporters and importers using trade finance instruments and services.

### **Speaker:**

**David Hennah** - Head of trade & supply chain finance with Misys, London and Member of the World Trade Board

E: david.hennah@misys.com

T: +44 203 3320 5006

**Jacco de Jong** - Managing Director at EssDOCS consulting and Head of Trade Finance at EssDOCS

With over 30 years in the International Trade Finance business environment, Jacco de Jong has gained hands-on experience in all major areas such as operations, client service, sales (commodity) finance, training, digitalization and system implementations.

By being a trusted advisor to many corporates and financial institutions, Mr De Jong stays abreast of the latest developments in the market. In his role as Managing Director at EssDOCS Consulting and head of



Trade Finance he is supporting banks and corporates in the transition towards digitalization in Trade and Supply Chain Finance.

**Program:**

**Introduction to main developments and trends in Trade Finance from IT solutions provider point of view**

- Key drivers influencing change in the market: regulation, new models for risk and finance, digitisation, globalisation
- Latest developments in trade & supply chain software solutions; back-office and corporate channels
- Integration of partner solutions to support paperless trade and regulatory compliance

**Activities of the World Trade Board and report from the World Trade Symposium 2017**

- Closing the trade finance funding gap towards SMEs
- Promoting adoption of legal entity identifiers
- Assessing the true potential of blockchain in trade finance
- Promoting sustainable trade and the circular economy

**Latest developments in new technology**

- Blockchain, smart contracts, tokenisation, big data, mobile devices, Internet of Everything, track & trace, intelligent sensors, bioemtrics, drones, robotics

**Supply Chain Finance**

- Supply chain finance – what is it?
- Supply Chain finance techniques
- Receivables purchase v. Loan or advances-based SCF
- Enabling framework
- Discussion

**BPO – digital platform for open account bank solutions**

- How is BPO to function?
- Use of BPO and its possible future
- Discussion

**The transition towards a paperless environment within the Trade Finance Business.**

- Insight into the opportunities resulting from going digital
- Discussion

**Price: 5.900,-** (inc. 21% VAT) - members of the ICC Czech Republic are endowed with significant discounts and additional discounts for other colleagues from the same company

more information, sign up are available [here](#) or [www.icc-cr.cz](http://www.icc-cr.cz)